

# SMALL BUSINESS EXCHANGE

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## The Right Kind of Stimulus



Photo by: [cdn.americanprogress.org](http://cdn.americanprogress.org)

By Marc Scribner,

Ask any politician about infrastructure, and they'll tell you they're for it. And why wouldn't they be? Most politicians view infrastructure spending as a means to provide economic stimulus and bring home the bacon. As a result, public infrastructure investments are often poorly prioritized and needlessly costly. How to pay for it, where the money would be best spent, and even what "infrastructure" means are questions often left unresolved.

Infrastructure investment is essential to economic prosperity. To invest smartly, public officials must recognize important differences between asset classes, project types and questions of who is paying and how. That requires abandoning the urge to use infrastructure spending to boost growth and more deliberate decision making.

Most evidence runs counter to the infrastructure-as-stimulus crowd's wishful thinking. Economists are divided on the proper level of public infrastructure spending. Research indicates that while the impact of public infrastructure investment on aggregate output may be positive, the effect is much smaller than previously believed. It is likely even lower, as many studies conflate public investment with infrastructure generally, including privately provided infrastructure,

as OECD economists have noted. In emerging economies, poorly implemented public infrastructure investments can actually depress total investment and reduce growth, according to International Monetary Fund research.

Wealthy countries have been burned by overzealous infrastructure spending, too. To jumpstart its stalled economy in the early 1990s, the Japanese government spent more than \$6 trillion on public construction projects over two decades. That failed to increase economic growth, but it did send Japan's gross debt soaring up to 245 percent of GDP by 2015, with debt-service payments accounting for a quarter of total government expenditures.

Massive infrastructure spending doesn't do much for employment, either. A recent evaluation of the Obama-era infrastructure stimulus legislation, the American Recovery and Reinvestment Act, found that additional highway spending had no impact on employment in the counties where projects were built. Another study found that protectionist "Buy America" steel policies alone drove up ARRA infrastructure costs by \$6 billion – pure waste.

■ Continued on page 4

## 5 Reasons You Should Celebrate Black History Month

[Reprinted with permission, Jeff Thomas, Think 504.]

By Jeff Thomas,

February 1st marked the beginning of Black History Month. Each year Americans set aside a few weeks to focus their historical hindsight on the contributions that people of African descent have made to this country. While not everyone agrees Black History Month is a good thing, there are several reasons why I think it's appropriate to celebrate this occasion.

### The History of Black History Month

First, let's briefly recount the advent of Black History Month. Also called African-American History Month, this event originally began as Negro History Week in 1926. It took place during the second week of February because it coincided with the birthdates of Frederick Douglass and Abraham Lincoln. Carter G. Woodson, a Harvard-trained historian is credited with the creation of Negro History Week.

■ Continued on page 7

## Velázquez Comments on Trump SBA Budget, Infrastructure Plan

Rep. Nydia M. Velázquez (D-NY), the top Democrat on the House Small Business Committee, commented on the Trump Administration's Fiscal Year 2019 Budget for the Small Business Administration (SBA) and the Administration's infrastructure proposal:

"I'm deeply troubled by the Trump Administration's budget proposal for SBA. The agency is proposing an overall cut to SBA of more than 25%. Let's keep in mind: this is the only agency in the federal government

tasked solely with helping small businesses succeed. Depriving the SBA of needed resources means fewer entrepreneurs launch new enterprises and existing companies will be less likely to expand and create jobs.

"I'm particularly worried that the proposal requires SBA's lending partners to pay an additional \$155 million in fees to cover lost revenue. Moving SBA's programs to a model heavily dependent on fees paid by lending

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# African American Culture

## William Tolliver



*"I love my work and I have worked very hard to portray African-Americans with pride and dignity. My goal is to bring to the forefront the seriousness of art as a part of a person's heritage. I want my art to serve as a history lesson."*

- William Tolliver

William Tolliver spent more than 38 of his 48 years perfecting his skill as an artist.

It all began when he was about seven; his mother would conduct art contests between herself, Tolliver and his older brother to see who could draw the best. Although his brothers' interest in art waned, Tolliver's never did, it only got stronger. Relocating from Lafayette, La. in 1991, he

opened a gallery in the district of Buckhead in Atlanta, Ga. He remained there until 1997.

The Vicksburg, MS native handled figure studies, portraits, human interest situations, landscapes, and semi-abstracts, all with equal perfection and all from a photographic memory. He never received any formal training, however, Tolliver attested to reading more than 4,000 books on different subjects, but mostly on art - his thirst for the subject was unquenchable. He educated himself by studying the classics: Chagall, Monet, Van Gogh and Picasso.

At 13, while studying the classics, Tolliver noticed that his lines and style were very much like

that of Picasso. Picasso was an avid appreciator of African art. The style Picasso used, cubism, was taken from African art. He spent a lot of time in African museums and developed an African style (cubism) "I knew my lines were like Picasso's but it wasn't until later I knew why." Cubism was not the only style Tolliver used. He incorporated abstract, realism, and impressionism with his own techniques. He used them all like tools to create the different elements in his paintings.

Among his many achievements, Tolliver works have travelled with the Smithsonian Museum of Art and he was commissioned by the Olympic

Games Committee to create a piece (depicting the "Spirit of Georgia") for the 1996 Olympic Games held in Atlanta, GA.

Art demands a response, whether it's good or bad - that was Tolliver's objective. When looking at his work, one is sure to respond - to the artist's creative and vivid use of colors, his composition, lines or subject. In all of those areas, he demonstrated the God-Given talent that he discovered early in life.

Website:

[www.artbywilliamtolliver.com](http://www.artbywilliamtolliver.com)

Art of William Tolliver Blog -

<https://tolliverarts.wordpress.com/>

## Diversity still makes companies more profitable, says McKinsey

By Tess Bennett

Back in 2015 McKinsey ran the numbers and came up with the conclusion: Companies with more diverse leadership teams make more money.

Just to be sure, McKinsey repeated its analysis with a broader data set of 1,000 companies covering 12 countries.

The new report Delivering through Diversity reinforces the link between diversity and company financial performance.

"We observe a real relationship between diversity and performance that has persisted over time and scale, and across geographies," the authors write.

"There are clear and compelling hypotheses for why this relationship persists including

improved access to talent, enhanced decision making and depth of consumer insight and strengthened employee engagement and license to operate."

But this evidence-based reality has often been ignored by the c-suite, and progress on inclusion initiatives has been slow.

According to McKinsey the 346 companies included in its 2015 research (mostly based in

the US and UK) have increased average gender representation on their executive teams only 2 percentage points, to 14 per cent, and ethnic and cultural diversity by 1 percentage point, to 13 per cent.

The 2018 analysis found companies in the top quartile for gender diversity on executive teams were 21 per cent more likely to outper-

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**Editorial Staff**  
President & CEO:  
Gerald W. Johnson  
gwj@sbeinc.com

**Production Manager:**  
Nabil Vo  
nvo@sbeinc.com

**Graphics Design:**  
Domingo Johnson  
doming0@mac.com

**Webmaster:**  
Umer Farooq  
umer@octadyne.com

**Marketing:**  
Kim Johnson  
kjita1@gmail.com

**Managing Editor:**  
Valerie Voorhies  
vvv@sbeinc.com

**Diversity Outreach Manager:**  
Rosalie Vivanco  
rvivanco@sbeinc.com

**Marketing:**  
Tim Rosaire  
tim.rosaie@earthlink.net

**Writer:**  
Cheryl Hentz  
cheryl.hentz@gmail.com

**SBE Northeast Manager:**  
Leslie McMillan  
lmcmillan@sbeinc.com

**Contact Info:**  
Small Business Exchange, Inc.  
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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# Access to Capital

## JPMorgan Chase Expands Entrepreneurs of Color Fund to Drive Inclusive Economic Growth in South Bronx and San Francisco

Building on the success of Detroit's Entrepreneurs of Color Fund, JPMorgan Chase today announced it will expand the fund's model and create two new funds to help minority entrepreneurs in San Francisco and the South Bronx. The firm is committing more than \$5 million across the two cities to provide minority entrepreneurs with critical access to capital, while also recruiting additional investors to the new funds.

As part of JPMorgan Chase's \$150 million Small Business Forward program to help women, minority and veteran entrepreneurs, the firm will invest \$3.1 million in San Francisco and \$2 million in the South Bronx, with the goal of helping local minority-owned small business share in the growth of these two cities. The firm recently doubled the size of Small Business Forward from \$75 million as part of a \$20 billion, five-year U.S. investment

that includes increasing the firm's small business lending commitment and community investments to drive inclusive economic growth.

"Detroit's Entrepreneurs of Color Fund has made a great impact creating economic opportunity, and now we want to bring this same model to San Francisco and the South Bronx to help more entrepreneurs grow," said Jamie Dimon, Chairman and CEO, JPMorgan Chase. "These cities are seeing tremendous growth. By expanding this fund, we will help ensure more small businesses thrive and create local jobs."

### Applying Insights from Detroit

Two years ago, JPMorgan Chase, along with W.K. Kellogg Foundation and Detroit Development Fund, created a \$6.5 million Entrepreneurs of Color Fund in Detroit to provide minority-

owned small businesses with access to capital and technical assistance as part of the firm's \$150 million investment in Detroit's economic recovery. In December 2017, JPMorgan Chase and partners announced the Detroit fund would triple in size to more than \$18 million due to the fund's initial success, improving economic conditions in the city and strong collaboration between civic, business and nonprofit leadership.

Since its launch, the Detroit fund has lent or approved \$4.7 million to 45 minority small businesses, resulting in more than 600 new or preserved jobs. Fifty-three percent of the loans are supporting minority women-owned businesses and nearly three-quarters (70 percent) of the loans have supported small businesses based in Detroit neighborhoods.

As it did in Detroit, JPMorgan Chase is combining its philanthropy and business expertise to help provide underserved entrepreneurs in the South Bronx and San Francisco with access to the capital they need to grow, create jobs and drive local economic growth. Collaboration between community partners and the strong need for access to capital prompted JPMorgan Chase to replicate the Detroit fund and brings its model for impact to these communities.

The new funds will provide underlying capital for community lending partners to make loans and provide technical assistance and personalized servicing. Many entrepreneurs will be in the start-up stage of their business, but the funds will also support existing, legacy businesses—allowing more businesses to stay local despite

■ Continued on page 8

## California Sub-Bid Request Ads



**BROSAMER & WALL, INC.**

An Equal Opportunity Employer is requesting quotations from all qualified DBE Professional services, sub-contractors, material suppliers and trucking for the following project:

Contract No. 04-2640N4  
Construct HOV Lanes

**FOR CONSTRUCTION ON STATE HIGHWAY IN MARIN AND SONOMA COUNTIES IN AND NEAR PETALUMA FROM 0.6 MILE SOUTH OF SAN ANTONIO CREEK BRIDGE TO 0.3 MILE SOUTH OF EAST WASHINGTON STREET OVER CROSSING**

**Bid Closing Date: February 28, 2018 @ 2:00 PM**  
DBE GOAL: 12%

### CONTACT:

Robert Rosas  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269

### PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT PAVING
- CAST IN DRILLED HOLE (CIDH)
- CLEAR & GRUB
- COLD PLANE
- CONCRETE BARRIER
- CONCRETE MATERIALS – CURE, DOWELS, ETC
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING/ROADWAY EXCAVATION
- DEMOLITION
- ELECTRICAL
- EROSION CONTROL – PERMANENT AND TEMPORARY
- FENCE
- GRINDING (COLD MILL)
- LANDSCAPING
- METAL BEAM GUARD RAIL (MBGR)
- MINOR CONCRETE
- REBAR
- ROADSIDE SIGNS
- SHOTCRETE
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- STRUCTURE CONCRETE
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- WATER TRUCK
- WATER DIVERSION

For the complete list of the Actual Project Bid Items go to:  
<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=04-4G8504>

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email [rosas@brosamerwall.com](mailto:rosas@brosamerwall.com) for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



**Kiewit Infrastructure West Co. (Kiewit)**  
10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
Tel: (562) 946-1816, Fax: (562) 946-3823  
Contact: Julien Jeannel at [julien.jeannel@kiewit.com](mailto:julien.jeannel@kiewit.com)

Kiewit is seeking sub-quotes from Local Business Enterprise (LBE) firms; compliant with West Basin Municipal Water District's "Local Business Enterprise Policy Compliance" and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers.

**Project Owner: West Basin Municipal Water District**  
**Project Name: Juanita Millender-McDonald CRWRP Phase 2 Expansion Project**  
**Project Location: 21029 South Wilmington Ave, Carson, CA**  
**Bid Due Date: March 15, 2018 at 2:00 p.m. PST**

The project consists of the following principal work items at the WEST BASIN JMMCRWRP TESORO EXPANSION PROJECT: a) Installation of a 2.0 MGD Tertiary Membrane Bioreactor system; b) Installation of a new 5.88 MGD custom engineered microfiltration system to replace the existing facilities; c) Tie-in to existing offsite potable water line for backup supplies; d) Installation of a 600 kW standby generator; e) Installation of a carbon dioxide storage and dosing system; f) Associated civil, structural, mechanical, plumbing, electrical, controls, system integration, and instrumentation upgrades; g) System performance testing and startup activities.

Note that the MBR scope of this project includes State Revolving Funding (SRF) and therefore requires the use of iron and steel products that are produced in the United States. See <https://www.epa.gov/cwsrf/state-revolving-fund-american-iron-and-steel-ais-requirement> for more information on this requirement.

**Kiewit is currently requesting subcontractor and/or supplier quotes for:**  
**Stone pier subgrade enhancement ground modification system, ductile iron pipes, reinforced concrete pipes, plastic pipes, HDPE pipes, asphalt paving contractors, fences/gates/guardrails, landscaping contractors, ready mix suppliers, rebar contractors, precast concrete manholes, masonry contractors, metals, stainless steel and steel fabricated pipes, metal decks, damp proofing and waterproofing, sheet metal roofing, metal doors and frames, overhead doors, painting contractors, louvers and vents, supply and treatment pumps, mixers, water aeration equipment, chemical feed equipment, hydraulic gates & valves, aeration equipment, pre-engineered structures, FRP tanks, bridge cranes, pipe hangers and support, valves, HVAC contractors, electrical contractors and packaged engine generator systems.**

All responsive subcontractors must possess a valid California Contractor's license, be registered with the Department of Industrial Relations (DIR), and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Subcontractors, Consultants, Professional Service Firms, and Material Vendors/Suppliers must be able to accept all terms and conditions of the project under its resultant agreement.

Kiewit intends to conduct itself in good faith with all firms regarding participation on this project. For further information, to discuss your specialty or scope of work, the requirements of the contract, licensing, project scheduling, insurance or bonding, please contact Julien Jeannel. Plans and specifications are available for review at the address listed herein and through SmartBidNet by contacting Kiewit.

**Kiewit Infrastructure West Co. is an Equal Opportunity Employer.**  
**We encourage qualified women, minorities, veterans, individuals with disabilities, and other to apply.**



# California Sub-Bid Request Ads



## INVITATION TO PREQUALIFY FOR CALIFORNIA STATE UNIVERSITY, LONG BEACH TOCA 004 PROJECTS

### DUE DATE FOR PREQUALIFICATIONS

Requesting completed prequalification forms from Subcontractors by Friday February 16, 2018

### OUTREACH GOALS: 8% DVBE Requirement, 30% SBE Goal

### PROJECT INFORMATION AND DESCRIPTION: CSULB TOCA – ANTICIPATED PROJECTS:

\$20 million dollars' worth of Multiple Tenant Improvement, Deferred Maintenance, Site Improvement & other Misc. projects.

- Central Chiller Plant upgrade
- MSX-DESN and TA Dust Collector Replacement
- Fine Arts 3 Dust Collector Replacement
- MIC HVAC Upgrade
- Soroptomist House Demo & Removal / New Sustainability Living Center
- MSX Parking Lot refurbishment
- MSX – Campus Wide ADA Upgrade project
- DC Studio/Lab HVAC upgrades
- MSX Parking Structure Security Cameras
- Multiple other undefined projects

### Trades

CSI Divisions 1 thru 32 Including but not limited to: Surveying, Electrical, HVAC, Plumbing Underground Utilities, Roofing, Concrete, A.C. Paving, Misc. Metals, Wheelchair Lifts, Toilet Partitions, Theatre Seating, Signage, Floor Covering, Landscape & Irrigation, Fire Sprinklers, Sheet Metal, Glass & Glazing, Striping, Framing & Drywall, Painting, Masonry, Doors, Waterproofing, Pavers, Doors Frames & HW, Millwork, Demolition, Clean up, Acoustical Ceilings, Audio-Visual.

### TBD per Project Requirements / Scope

### Required Submittals

Swinerton Prequalification

Project List including CSU/ Swinerton projects completed within the past 5 years

List of two projects completed in California within the past 5 years

Personnel Labor Rates- Apprentice though Project Manager with escalation through 2 years.

Subcontractors will be scored on the following: Past Projects Completed, Bond Rate, EMR, Personnel Rates, DVBE, SBE Certifications.

Subcontractor must be Prequalified with Swinerton Builders to bid

If interested in prequalifying, please contact Veronica Miguel at [vmigue@swinerton.com](mailto:vmigue@swinerton.com) or 213.869.3400 for the prequalification forms.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard  
An Equal Opportunity Employer

### REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR: Construct HOV Lanes Hwy 101 Marin & Sonoma Counties Caltrans #04-2640N4

**BID DATE: February 28, 2018 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Temporary Creek Diversion System, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Water Quality Sampling, Analysis and Monitoring, ADL Burial Location Report, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Erosion Control, Roadway Excavation (Type Y-I Aerially Deposited Lead), Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Planting & Irrigation, Lean Concrete Base, Data Core, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Minor Concrete, Fractured Rib Texture, Precast Concrete Lagging, Soldier Pile Wall, Soil Nail Wall, Concrete Retaining Walls, Precast Box Culvert, Bar Reinforcing Steel, Structural Shotcrete, Clean and Paint Steel Soldier Piling, Underground, Adjust Utilities, Rock Slope Protection, Misc. Iron & Steel, Prepare & Paint Concrete, Fencing, Pavement Marker, Object Marker, Roadside Signs, Sign Structures, Midwest Guardrail System, Double Thrie Beam Barrier, Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



### REQUEST FOR QUALIFICATIONS & BIDS SOMA HOTEL

100 Channel Street, San Francisco, CA  
Bid Due Date 3/7/2018 @ 2:00 PM  
PreBid Meeting - February 21, 2018 at 10:00AM / Mission Creek Pavilion, 290 Channel Street

Hathaway Dinwiddie has been selected as the General Contractor for the SOMA Hotel project, a new 17-story building with 250 hotel guest rooms, meeting rooms, lobby and restaurant café at ground floor, rooftop community space with bar and hotel support facilities. The structure comprises a 3-story podium structure containing public and back of house spaces and a 14-story tower structure containing guest rooms and suites.

The Office of Community Investment and Infrastructure (OCII) has established a subcontracting and supplier participation goal for this project at 50% with first consideration for San Francisco-based LBEs, MBEs, WBEs and SBEs. We are currently requesting qualifications/bids for the following trades:

- Smoke Guard Doors • Special Coatings • Doors, Frames & Hardware • Overhead Doors • Framing, Drywall, Access Doors, Insulation & Firestopping • Site Concrete • Landscape, Site Furnishings & Irrigation • Loading Dock Equipment • Dumbwaiter

Bid documents will be provided to subcontractors that have been prequalified per Hathaway Dinwiddie's standards. To prequalify, please visit [www.hdcco.com/contact/subcontractors/](http://www.hdcco.com/contact/subcontractors/).

For additional project information, email Project Manager, Alex Ojeda ([ojedaa@hdcco.com](mailto:ojedaa@hdcco.com)) and Preconstruction Manager, Sam Mesikepp ([mesikepps@hdcco.com](mailto:mesikepps@hdcco.com)). For questions regarding subcontracting goals, email Workforce Diversity Administrator, Leticia Avalos ([avalosl@hdcco.com](mailto:avalosl@hdcco.com)).

**HATHAWAY DINWIDDIE CONSTRUCTION COMPANY**  
275 Battery Street, Suite 300  
San Francisco CA 94111  
Phone 415-986-2718 • Fax 415-956-5669  
An Equal Opportunity Employer



### REQUEST FOR QUALIFICATIONS & BIDS SOMA HOTEL

100 Channel Street, San Francisco, CA  
Bid Due Date 3/21/2018 @ 2:00 PM  
PreBid Meeting - February 21, 2018 at 10:00AM / Mission Creek Pavilion, 290 Channel Street

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- Architectural Millwork • Wall Paneling & SS Countertops • Interior Glazing • Tile • Acoustical Ceilings & Specialty Ceilings • Flooring • Painting • Misc. Specialties (Partitions, Accessories, Lockers, Corner Guards, FRP, FEC's) • Food Service Equipment • Data & Communications • Audio Visual • Security/Access Control

Bid documents will be provided to subcontractors that have been prequalified per Hathaway Dinwiddie's standards. To prequalify, please visit [www.hdcco.com/contact/subcontractors/](http://www.hdcco.com/contact/subcontractors/).

For additional project information, email Project Manager, Alex Ojeda ([ojedaa@hdcco.com](mailto:ojedaa@hdcco.com)) and Preconstruction Manager, Sam Mesikepp ([mesikepps@hdcco.com](mailto:mesikepps@hdcco.com)). For questions regarding subcontracting goals, email Workforce Diversity Administrator, Leticia Avalos ([avalosl@hdcco.com](mailto:avalosl@hdcco.com)).

**HATHAWAY DINWIDDIE CONSTRUCTION COMPANY**  
275 Battery Street, Suite 300  
San Francisco CA 94111  
Phone 415-986-2718 • Fax 415-956-5669  
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**McGuire and Hester**  
9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Kevin Exberger

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for City of Oakland - 7th Street West Oakland Transit Village Phase II Streetscape Project Project # 1001035

**Bid Date: 3/1/18 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades:

SWPPP, Trucking, Grinding, Electrical, and Striping. We will pay up to and including two percent (2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

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**D'Arcy & Harty Construction, Inc**  
(415) 822-5200 Phone • (415) 822-0747 (Fax)  
Estimator : [willie@darcyharty.com](mailto:willie@darcyharty.com)

**Rodeo Sanitary District Sewer Year 3C Improvements Rodeo, CA**

**Bids: 2/27/2018 at 2:00 PM**

DBE sub-bids requested for: Traffic Control, Saw-cutting, Trucking Paving and Concrete sidewalk

## The Right Kind of Stimulus

### Continued from page 1

The large development effects claimed by “megaproject” boosters rarely materialize or are otherwise undetectable. Oxford University economic geographer Bent Flyvbjerg has found that operational viability is generally overstated, cost overruns of 50 to 100 percent are the norm, and customer demand forecasts are frequently off by 20 to 70 percent.

What can be done to improve infrastructure policy?

First, lawmakers should prioritize the highest-value infrastructure investments that are needed in their communities and eschew the next shiny object. For example, Nashville's city government is currently contemplating a multibillion dollar light rail network, despite the fact that Nashville's auto-oriented urban layout makes mass transit, particularly rail, ill-suited and of low-value to residents. Meanwhile, private cellular carriers' plans to bring 5G to the Nashville metro area will generate far greater economic returns with trivial public investment – and may even enable the self-driving cars of the future that could render most existing mass transit systems obsolete. The better policy option is clear.

Second, federal lawmakers should incentivize local governments to invest in maintaining their surface streets, mass transit systems and water and wastewater networks. If there is an infrastructure crisis in America, it is the failure to maintain existing infrastructure. Maintenance backlogs total hundreds of billions of dollars nationwide. Unfortunately, federal infrastructure funding generally focuses on initial capital investment ribbon cuttings rather than operations and maintenance, where most costs are incurred throughout a project's life-cycle. This has led to gold-plated overbuilding on the federal dime and state and local neglect when maintenance bills come due. Allowing states to “flex” more of the federal capital spending to operations and maintenance would likely reduce incentives to build bigger rather than better.

Third, government leaders should remove barriers to credit for infrastructure projects, like the unfair tax advantage given to public infrastructure investment. Instead of pouring more money into the same funding channels, the federal government should try to attract the private sector into shouldering more public-purpose project risk and eliminate duplicative

permitting requirements and other unnecessary regulations. Public-private partnerships using private activity bonds and other debt instruments would lower costs and speed delivery of highway, airport, inland waterway and water and wastewater projects. Traditional government grant funding should only go to projects the private sector is unlikely to back.

Finally, governments at all levels should learn from private infrastructure providers. Most U.S. infrastructure is private. Nearly all investment in telecommunications, railroads and electricity infrastructure comes from private sources. These three sectors alone invest more than \$100 billion in private capital annually. Businesses don't view infrastructure spending as a tool to increase national output. They evaluate projects on a case-by-case basis to maximize their investment returns, while offering consumers better services and lower prices. Smart public infrastructure policy will involve careful cash infusions, not a broad stimulus.

SOURCE: [cei.org](http://cei.org)

# California Sub-Bid Request Ads

**American Pavement Systems, Inc.**  
 1012 11th Street #1000, Modesto, CA 95354  
 Phone: 209-522-2277 • FAX: 209-408-0427  
 CA License # 943792

An Equal Opportunity Affirmative Action Employer

**REQUESTING BIDS FROM DBE/MBE/WBE/SBE/ LBE/DVBE/OBE Subcontractors and Vendors**  
**Project: 2018 Asphalt Rubber Cape Seal Project, Contra Costa County, CA**

Reference #: 0672-6U2164-18

Owner: County of Contra Costa, Public Works, CA

Bid date: March 6, 2018 @ 2:00 pm

Quotes must be submitted via fax or email to American Pavement Systems, Inc. prior to March 5th by 5:00 pm for consideration. Please include any Certification documents you may have when submitting bids/quotes.

American Pavement Systems, Inc., is bidding this project as a Prime Contractor, and is requesting bids from the following trades and suppliers in any of the DBE categories listed above:

Lead Compliance Plan, Traffic Control, Portable Changeable Message Signs, Sweeping, Clearing and Grubbing, Trucking (Haul Slurry Aggregate to Stockpile), Trucking (Transfers with Chip Bars), Asphaltic Emulsion, Slurry Aggregate, Chip Seal Screenings, PG 64-16 Asphalt, Trucking (Tankers hauling Asphalt and/or Emulsion), Adjusting of Monuments, Stripping and Marker Removal and Installation.

**Bid documents can be viewed at or obtained from:**  
 County of Contra Costa by calling (925) 313-2338 or online at [www.cccounty.us/pwprojects](http://www.cccounty.us/pwprojects), or contact David Pimley at American Pavement Systems at 209-275-7031 or email [dpimley@americanpavementsystems.com](mailto:dpimley@americanpavementsystems.com) to make an appointment for viewing or for assistance.

American Pavement Systems, Inc. (APS) is signatory to Operating Engineers and Laborers Unions; and will assist with obtaining bonds, line of credit and/or insurance if requested. Please contact David Pimley at 209-275-7031 or email [dpimley@americanpavementsystems.com](mailto:dpimley@americanpavementsystems.com). APS intends to work cooperatively with all qualified responders for this project. Quantities of work can be broken down into economically feasible units and delivery schedules can be accommodated to facilitate maximum participation. Quotations must be valid for the same duration as specified by Owner for contract award.

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontract/Supplier for the following

**San Francisco Unified School District  
 John O'Connell School of Technology  
 Window Shade Replacement Project  
 #12033**

**Bid Date: February 22, 2018 @ 2:00PM**

PLEASE EMAIL YOUR BID PROPOSAL AT LEAST 2 DAYS PRIOR TO THE BID OPENING THANK YOU.

**Reilly Construction, INC.**

167 Delano St. San Francisco, CA 94112

Estimator: Brian Reilly

Tel: 415-317-3603

Email: [breilly33@aol.com](mailto:breilly33@aol.com)

We Are An Equal Opportunity Employer



**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607

Phone: 510-671-0000 • Fax: 510-671-1000

PMI is requesting proposals/quotes from all qualified & certified Local Business Enterprises (LBE) subcontractors, material suppliers, and truckers for the following project:

**MUNI METRO SYSTEM, KING SUBSTATION UPGRADE**

SFMTA Contract No. 1304

Bids: 03/07/2018 @ 3 pm

30% LBE Participation Goal

Sitework; Demolition; Temporary Erosion & Sediments Controls; Pavement Cutting, Trench Excavation & Support Work, Backfilling & Compaction; Pavement Cutting & Excavation; Excavation & Fill; Asphalt Paving; Concrete Paving; Aggregate Base Courses; Sanitary Sewerage Utilities; Concrete Forming & Accessories; Concrete Rebar; CIP Concrete; Grouting; Brick Masonry; Structural Metal Framing; Modified Bituminous Membrane Roofing; Sheet Metal Flashing & Trim; Hollow Metals Doors/Frames; Overhead Coiling Doors; Painting; Fire Extinguishers; Toilet & Bath Accessories; Clean Agent Fire Suppression System; Mechanical, Plumbing; Electrical, Fire Alarm & Security Panels; Overhead Contact System (OCS); Traction Power SCADA System; Removal of Existing Substation Equipment.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested LBE firms. PMI is signatory to the Operating Engineers, Carpenters & Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607

Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**WOODWARD ISLAND BRIDGE PROJECT  
 (FERRY RAMP REPLACEMENT)**

Near Woodward Island @ Woodward Island Ferry Ramps,  
 San Joaquin County

Across Middle River (Bridge No. 29C-415)

Federal Aid Project No. BRNBIF-5929(154)

Bids: March 1, 2018 @ 1:30 pm

SUBCONTRACTING GOAL - DBE - 8%

Selective demo; traffic control system; construction area signs; SWPPP; temp fiber roll; biofiltration swale; temp silt fence; hydro-acoustic monitoring; temp wildlife exclusion fence; cold plane asphalt concrete pavement; clearing/grubbing; roadway & structure (bridge) excavation; hydroseeding; erosion control; hot mix asphalt dike; cast-in-steel shell concrete piling; prestressing precast girder; concrete; precast, prestressed concrete box girder; PTFE spherical bearing; epoxy coated rebar; structural steel (bridge); misc metals; cable railing; pavement markings; navigation light system

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at [ben@provenmanagement.com](mailto:ben@provenmanagement.com) PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

## ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



## SKANSKA

Skanska USA Civil West California District Inc. is seeking qualified DBEs and invites you to bid on the following contract:

**PROJECT NAME: Orange County Streetcar Construction Project**

**BID DUE DATE: April 27, 2018 11:00 AM**

**SOLICITATION NUMBER: 71904**

**AWARDING AGENCY/OWNER: Orange County Transportation Authority**

**PROJECT LOCATION: Garden Grove and Santa Ana, California**

Skanska, an equal opportunity employer, is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified Disadvantaged Business Enterprises (DBE) companies for this project. All interested subcontractors, suppliers, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specifications are available for view at our main office in Riverside (Please call or email for appointment) or on the Orange County Transportation Authority Webpage; <https://camnet.octa.net>, Procurements, Construction of the OC Streetcar Project, Solicitation Number #71904

**Quotes requested for Subcontractors, suppliers and service providers include but are not limited to the following work categories:**

Forklifts, Protective Coating, Road building materials, Security Systems, Traffic Control Devices, Audio Video/Multimedia Equipment, Roadside Signs, Train Wash Systems, Equipment Rental or Lease, Safety Equipment, Surveillance Systems, Door - Roller Garage (Overhead), Hoists, Lift Equipment, Hydraulic Equipment, Industrial Supplies, Machine Shop Equipment, Material Handling - Equipment, Tools - General, Carpentry, Minor Concrete, Electrical Installation, Drywall / Plastering, Earthwork / Paving, Electrical Contractor, Elevator Contractor, Excavation, Fencing, Fire Protection, Flooring Contractor, Glazing, HVAC (Heating, Ventilation & Air Conditioning) Contractor, Insulation/Acoustical Contractor, Landscape Contractor, Masonry, Painting Contractor, Pipeline, Plumbing, Roofing Contractor, Ceramic Tile, Welding, Land Surveying, SWPPP, Hazardous Waste Management Plan, Clear and Grub, Asphalt Paving, Reinforcing Steel, Aggregates, Striping, Ready-mix Concrete, Structural Steel, RCP, Waterline Pipe and related, Sewer Pipe and related, Cold Mill Asphalt, Precast Girders, Joint Seal Assembly, Bearing Pads, Soundwall, Lightweight Fill Material, Metal Decking, Metal Stairs (D/B), Misc. Metals, Handrail/Safety Rail, Architectural Woodwork, Waterproofing, Metal Panels, Doors/Frames/Hardware, Four Fold Train Doors, Skylights, Resilient Flooring/Carpeting, Specialties Package, Signage, and Fire Alarm System.

Non-DBE firms: you will be expected to carry a proportionate percentage of 2nd tier DBE

participation with your quote. 2nd tier participation will be evaluated with your proposal. Please submit scope sheets as soon as possible, but a minimum of 3 days prior to bid to allow for proper evaluation

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg. \$1M Auto Liability, \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509

Ph: (951) 684-5360, Fax: (951) 788-2449

Estimator: Joe Sidor - Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)



## Pine Haven, Wyoming Sub-Bid Request Ad

Sub Bids Requested from DBE Subcontractors and Suppliers for:

**Project - Town of Pine Haven 3**

**Well Drilling January 2018 - WWDC Level III Project -**

**Location: Pine Haven, Wyoming**

**Bid Due February 27th, 2018, 3:00pm**

DBEs include minority business enterprises (MBEs) and women's business enterprises (WBEs). MBEs and WBEs must be certified as such in order to participate as a DBE. Certification can be through the Wyoming Department of Transportation (WYDOT) under its DBE program, through the Small Business Administration (SBA) under its 8(a) Business Development Program or its Small Disadvantaged Business (SDB) Program, or through other valid government or private organizations.

Seeking: Dirt/Site Work, Grading, Disposal Trash and Cuttings, Traffic Control, Temporary Restrooms, Fluid Hauling, Geophysical Logging, Cementing, Caisson Drilling, Site Restoration and seeding

Davis Bacon Wage Rates Apply

**Hydro Resources**

13027 County Road 18, Unit C • Fort Lupton, CO 80621

Phone: 303-857-7540

Fax: 303-857-3826

Contact: Jasen Decker

Email: [jdecker@hydroresources.com](mailto:jdecker@hydroresources.com)

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- 1 on the website (running until bid date).

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Email ad copy to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

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Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

**SMALL BUSINESS EXCHANGE**

795 Folsom Street, 1st Floor  
San Francisco, CA 94107  
Phone: 800-800-8534 • Fax: 415-778-6255  
[www.sbeinc.com](http://www.sbeinc.com)

# Celebrate Black History Month



Continued from page 1

In 1976, the bicentennial of the United States, President Gerald R. Ford expanded the week into a full month. He said the country needed to “seize the opportunity to honor the too-often neglected accomplishments of black Americans in every area of endeavor throughout our history.”

## Objections to Black History Month

Black History Month has been the subject of criticism from both Blacks and people of other races. Some argue it is unfair to devote an entire month to a single people group. Others contend that we should celebrate Black history throughout the entire year. Setting aside only one month, they say, gives people license to neglect this past for the other 11 months.

Despite the objections, though, I believe some good can come from devoting a season to remembering a people who have made priceless deposits into the account of our nation’s history. Here are five reasons why we should celebrate Black History Month.

## Celebrating Honors the Historic Leaders of the Black Community

I had the privilege of living in Jackson, Mississippi which is the site of many significant events in Black History. I once heard Myrlie Evers, the wife of slain Civil Rights leader Medgar Evers, speak at the Governor’s Prayer Luncheon. It’s common to see James Meredith, the first African American student at Ole Miss, in local churches or at community events.

Heroes like these and much more deserve to be honored for the sacrifice and suffering they endured for the sake of racial equality. Celebrating Black History Month allows us to pause and remember their stories, so we can commemorate their achievements.

## Celebrating Helps Us to Be Better Stewards of the Privileges We’ve Gained

Several years spent teaching middle school students impaled me with the reality that if we don’t tell the old, old stories, then the next generation, and we ourselves, will forget them. It pained me to have to explain the significance of the Harlem Renaissance and the Tuskegee Airmen to children who had never learned of such events, and the men and women who took part in them.

To what would surely be the lament of many historic African American leaders, my students and so many others (including me) take for granted the rights that many people before them sweated, bled, and died to secure. Apart from an awareness of the past, we can never appreciate the blessings we enjoy in the present.

## Celebrating Provides an Opportunity to Highlight the Best of Black History & Culture

All too often, only the most negative aspects of African American culture and communities get highlighted. We hear about the poverty rates, incarceration rates, and high school drop out rates. We are inundated with images of unruly athletes and raunchy reality TV stars as paradigms of success for Black people. And we are daily subject to unfair stereotypes and assumptions from a culture that is, in some aspects, still learning to accept us.

Black History Month provides the chance to focus on different aspects of our narrative as African Americans. We can applaud Madam C.J. Walker as the first self-made female millionaire in the U.S. We can let our eyes flit across the verses of poetry Phyllis Wheatley, the first African American poet and woman to publish a book. And we can groove to soulful jazz and somber blues music composed by the likes of Miles Davis and Robert Johnson. Black History Month spurs us to seek out and lift up the best in African American accomplishments.

## Celebrating Creates Awareness for All People

I recall my 8th-grade history textbook where little more than a page was devoted to the Civil Rights Movement. I remember my shock as a Christian to learn about the formation of the African Methodist Episcopal (A.M.E.) Church, because in all my years in churches and Christian schools, no one had ever mentioned it.

Unfortunately, it seems that apart from an intentional effort otherwise, Black history is often lost in the mists of time. When we observe Black History Month, we give citizens of all races the opportunity to learn about a past and a people of which they may have little awareness.

## Celebrating Reminds Us All that Black History Is OUR History

It pains me to see people overlooking Black History Month because Black history (just like Hispanic, Asian, European, and Native history) belongs to all of us — black and white, men and women, young and old. The impact African Americans have made on this country is part of our collective consciousness. Contemplating Black history draws people of every race into the grand and diverse story of this nation.

SOURCE: [www.coloredthought.com](http://www.coloredthought.com)

# In Honor of Black History Month



# BLACK INVENTORS

<u>PRODUCT</u>	<u>INVENTOR</u>	<u>DATE</u>
Air Conditioning Unit	Frederick M. Jones	1949
Almanac	Benjamin Banneker	1791
Auto Cut-Off Switch	Granville T. Woods	1839
Auto Fishing Device	George Cook	1899
Baby Buggy	William H. Richardson	1889
Biscuit Cutter	Alexander P. Ashbourne	1875
Blood Plasma Bag	Charles Drew	1945
Chamber Commode	Thomas Elkins	1897
Clothes Dryer	George T. Sampson	1971
Curtain Rod	Samuel R. Scrottron	1892
Curtain Rod Support	William S. Grant	1896
Door Knob	Osborn Dorsey	1878
Door Stop	Osborn Dorsey	1878
Egg Beater	Willie Johnson	1884
Electric Lamb Bulb	Lewis Latimer	1882
Elevator	Alexander Miles	1867
Eye Protector	Powell Johnson	1880
Fire Escape Ladder	Joseph W. Winters	1878
Fire Extinguisher	Thomas Marshall	1872
Folding Bed	Leonard C. Bailey	1899
Folding Chair	Nathaniel Alexander	1911
Fountain Pen	Walter B. Purvis	1890
Furniture Caster	David A. Fisher	1878
Gas Mask	Garrett Morgan	1914
Golf Tee	George T. Grant	1899
Guitar	Robert F. Fleming, Jr.	1886
Hair Brush	Lydia O. Newman	1898
Hand Stamp	Walter B. Purvis	1883
Ice Cream Scoop	Alfred L. Cralle	1897
Insect Destroyer Gun	Albert C. Richardson	1899
Ironing Board	Sarah Boone	1887
Key Chain	Frederick J. Loudin	1894
Lantern	Michael C. Harvey	1884
Lawn Sprinkler	John H. Smith	1897
Lemon Squeezer	John Thomas White	1893
Lock	Washington A. Martin	1893
Lubricating Cup	Elijah McCoy	1895
Lunch Pail	James Robinson	1887
Mail Box	Paul L. Downing	1891
Mop	Thomas W. Stewart	1893
Peanut Butter	George W. Carver	1896
Pencil Sharpener	John L. Love	1897
Record Player Arm	Joseph H. Dickinson	1819
Rolling Pin	John W. Reed	1864
Shampoo Headrest	Charles Orren Bailiff	1898
Spark Plug	Edmond Berger	1839
Stethoscope	Thomas A. Carrington	1876
Straightening Comb	Madam C. J. Walker	1905
Street Sweeper	Charles B. Brooks	1890
Phone Transmitter	Granville T. Woods	1884
Thermostat Control	Frederick M. Jones	1960
Traffic Light	Garrett Morgan	1923
Tricycle	Matthew A. Cherry	1886

# California Sub-Bid Request Ads



**Kiewit**  
Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Tertiary Treatment Facilities Project (TTF) Project in Elk Grove, CA.

<http://www.epa.gov/> / <http://www.sba.gov/>  
[www.californiaucp.org](http://www.californiaucp.org)

Subcontractors and Suppliers for the following project:

**Tertiary Treatment Facilities Project**  
Contract No. 4283

**Owner: Sacramento Regional County Sanitation District**

**Bid Date: February 28, 2018 @ 1:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

**Asphalt Paving, Aggregates, Bird Control Devices, Carpentry, Cathodic Protection, Minor Concrete, Concrete Pumping, Concrete Ready-mix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Concrete Accessories, Clear & Grub, Grouting, Demolition, Dewatering, Earthwork, Erosion Control, Equipment, Finishes, Furnishings, Fire-Suppression Systems & Protection, Geosynthetics, HVAC, Masonry, Metals, Openings, Paintings & Coatings, Plumbing, Piping & Valves, Public Address System, Quality Control, Specialties, Signage, Street Sweeping, SWPPP, Support of Excavation, Structures, Thermal & Moisture Protection, Trucking & Hauling.**

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**  
**February 16, 2018 and Quotes NO LATER THAN**  
**February 27, 2018 at 4 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

**Davis-Bacon Act**  
**Buy American Requirements Apply**  
**Owner Controlled Insurance Program (OCIP) Applies**  
**An Equal Opportunity Employer**  
CA Lic. 433176  
DIR # 1000001147



**Kiewit**  
Kiewit Infrastructure West Co.  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · norcal.bids@kiewit.com  
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Stockton, Woodward Island Bridge Project in San Joaquin County, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Woodward Island Bridge Replacement Federal Project No. BRNBIF-5929 (154)**  
**Owner: City of Stockton**

**Bid Date: March 1, 2018 at 1:30 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

**Wanted for the following scopes, including, but not limited to:**

AC Paving, Aggregates, Biologist, Bridge Bearings, Cable Railing, Minor Concrete, CIDH/CISS, Concrete Supply, Concrete Reinforcement, Prestressing Concrete, Post Tensioning, Structural Concrete, Precast Concrete, Concrete Forming, Concrete Pumping, Concrete Washouts, Clear & Grub, Demolition, Earthwork, Electrical/Lighting System, Erosion Control, Fish Protection, Hydroseeding, Joint Sealant, K Rail, Marine Navigational Equipment, Metals, Painting & Coatings, Pavement Markings, Piling, Pipe Supply, Quality Control, Structural Steel, Street Sweeping, SWPPP, Signage, Surveying, Temp Facilities/Offices, Traffic Control, Trucking & Hauling, Underwater Acoustic Monitoring & Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**  
**February 23, 2018 and Quotes NO LATER THAN**  
**February 28, 2018 at 5 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

**Davis-Bacon Act Applies**  
**Buy America Requirements Apply**  
**An Equal Opportunity Employer**  
CA Lic. 433176  
DIR # 1000001147

**CAHILL/HERCULES**  
**requests bids from Certified SBE Subcontractors and Suppliers for the following**  
**DESIGN-BUILD TRADES:**

HVAC / Electrical / Plumbing / Fire Sprinkler / Solar Hot Water / Exterior Building Maintenance

**CANDLESTICK POINT BLOCK 11A - DESIGN BUILD BID**

**Harney Way at Candlestick Point Drive, San Francisco CA**

This is an OCII project with construction workforce and prevailing wage requirements.

**BID DATE: 3/15/18 @ 2 PM**

Voluntary Pre-bid Meeting:  
2/28/18 @ 10AM, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

## JPMorgan Chase Expands Entrepreneurs of Color Fund

Continued from page 3

threats like rising rents and higher operating costs. These entrepreneurs are typically unable to qualify for traditional loans, often due to previous credit challenges, limited financial collateral, short business history or informal business practices.

“Creating inclusive growth is a challenge facing cities all over the world, and that’s especially true in places like San Francisco and the South Bronx,” said Peter Scher, Global Head of Corporate Responsibility, JPMorgan Chase. “We want to help more Americans share in the rewards of a growing economy, and with this new fund we will be able to share lessons from our work in Detroit and create meaningful, long-term growth for underserved entrepreneurs.”

Small businesses are key drivers of growth, and that growth is fastest among minority and women entrepreneurs. A 2016 study by the Institute for a Competitive Inner City shows that small businesses in large cities account for a majority of jobs, but that number is even bigger in inner city areas. In Detroit, small businesses accounted for half of jobs within city limits—that number jumps to two-thirds of jobs in Detroit’s inner city neighborhoods. That same report also found that a modest increase in the number of jobs created by existing small businesses could create enough employment opportunities for all currently unemployed inner city residents.

### San Francisco Entrepreneurs of Color Fund

In San Francisco, Latino and Black-owned small businesses received less than 10 percent of Small Business Administration loans in 2015, while white entrepreneurs received 53 percent. Asian or Pacific Islanders received 29 percent of loans.

JPMorgan Chase is bringing together Working Solutions, ICA Fund Good Jobs and Pacific Community Ventures to help San Francisco entrepreneurs of color start, stay and grow in the city. The collaborative, which won JPMorgan Chase’s PRO Neighborhoods competition, will provide loans and technical assistance, with loans starting from \$5,000 for start-ups and larger loans for more developed small businesses.

The fund will also work closely with the new Chase Center in Mission Bay to generate business opportunities and local economic growth.

“Equal access to capital is a critical tool in our efforts to create opportunity and advance shared prosperity for all San Franciscans,” said Todd Rufo, Director of the San Francisco Office of Economic and Workforce Development. “It is especially challenging for women and minority entrepreneurs to secure access to loans and other forms of assistance. The Entrepreneurs of Color Fund helps address this issue by partnering with local organizations and complementing the City’s programming aimed at furthering equity in underserved communities.”

“Working Solutions is thrilled to be partnering with JPMorgan Chase and our fellow nonprofits ICA Fund Good Jobs and Pacific Community Ventures to launch the Entrepreneurs of Color Fund in San Francisco,” said Sara Razavi, Interim CEO and former COO of Working Solutions. “Through this collaborative approach, we will provide loans and investments along a continuum of capital – with loans starting from \$5,000 – to reduce the chronic undercapitalization faced by entrepreneurs of color in our community. Our

goal is to meet entrepreneurs of color ‘where they are’ with tailored resources and consulting to create sustainable businesses, good local jobs, and thriving, inclusive neighborhoods in San Francisco.”

In San Francisco, JPMorgan Chase has increased the number of local branches, added employees and committed \$25 million over three years for Bay Area projects as part of the development of the Chase Center. The new Entrepreneurs of Color Fund, along with these existing business and philanthropic investments, will continue to drive inclusive growth through skills training, the development of affordable housing and small business investment.

### South Bronx Entrepreneurs of Color Fund

In the Bronx, 80 percent of small businesses are owned by entrepreneurs of color, and many struggle with being able to afford the space and resources they need to run and grow their businesses.

JPMorgan Chase is partnering with Excelsior Growth Fund and Accion, two recent winners of JPMorgan Chase’s PRO Neighborhoods competition. The PRO Neighborhoods investment facilitated the development of a loan management infrastructure that the collaborative will leverage to create tailored solutions, including flexible small business loan products. The Entrepreneurs of Color Fund will also offer technical assistance and education to businesses. CommonWise Education, a network of grassroots local leaders, labor leaders, and anchor institutions whose mission is to end generational poverty in the Bronx will help to inform the design of the fund.

“The Bronx has seen an ongoing revival over the past decade, thanks in part to strong partnerships between our business community, non-profits and the public sector,” said Bronx Borough President Ruben Diaz Jr. “Today’s announcement that JPMorgan Chase will launch an ‘Entrepreneurs of Color’ Fund in the South Bronx is a welcome one, as it will help provide minority and women-owned business enterprises with the resources they need to grow and thrive. I especially want to thank Jamie Dimon for his commitment to the continued success of The Bronx, and his welcome investment in the health and well-being of our critically important minority-owned businesses.”

“When everyone - regardless of race, gender or ethnicity - has access to resources they need to become economically empowered, cities and the country as a whole will reap the benefits of their success. I applaud JPMorgan Chase for expanding resources to empower minority entrepreneurs in two major cities, including New York City,” said Jonnel Doris, Senior Advisor and Director of the NYC Mayor’s Office of Minority and Women-owned Business Enterprises (M/WBEs). “These resources will help break historic barriers that have hindered the economic success of these businesses and will continue to make New York City the fairest big city in America.”

“We applaud JPMorgan Chase for their leadership in driving and funding this initiative, and bringing together partners that are well-equipped to create lasting change for businesses in the South Bronx,” said Steven Cohen, President of Excelsior Growth Fund. “As an alternative non-profit lender and Community Development Fi-

Continued on page 11

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Newspaper and Newsletter



## The new robotics technology set to change the construction industry



Fastbrick Robotics

By Saskia Scott,

Fastbrick Robotics is responding to the increased demand for housing and a shortage in skilled construction labour with a bricklaying robot.

The gigantic robot Hadrian X, equipped with specialised technology, can lay a residential house from the ground up, on site, in 2 days.

It's the first end-to-end construction robot in the world, and Fastbrick CEO Mike Pivac is confident it will revolutionise the industry. We chatted with him to find out more.

### Precision, precision

Hadrian is not the first large-scale industrial robot that can complete a whole build from start to finish. It's not even the first outdoor construction robot.

What's remarkable is it's both. As Mike told me, "Anything you can build inside a factory ... we're getting really, really good at. Trouble is, nothing's happening outdoors."

That's because environmental factors like wind and temperature variations can make life difficult for robots outdoors.

Most robots can't adjust to small, quick changes in wind or temperature fast enough to keep up.

That's fine if little wobbles won't make a big difference. But when you're working on something as large-scale as building a house and a light breeze could lead to bricks being laid way out of position, it can get very dangerous.

So up till now, any robot building on such large scales had to be indoors in minutely controlled environments.

Hadrian has overcome this problem using the precision technology Dynamic Stabilisation Technology (DST). DST was developed in Perth by Mike's cousin, Mark Pivac, back in the early 2000s. The computer program measures environmental factors an astounding 2000 times per second, then accounts for them in real time.

Combine that with a 3D printer style build process based on CAD modelling, and you get a robot that can lay bricks with an error margin of just 1 millimetre. An experienced brickie could lay with this accuracy, but only with a whole lot of careful measurements and a steady hand.

### Cheap, but not nasty

Hadrian's got other things going for it than just accuracy though. It's also 15 to 20 times faster than human builders, and the use of CAD modelling reduces waste because every brick is planned and calculated.

Plus, it's safer. It eliminates the need for humans to work at height and in intensive labour exposed to the elements. Mike seems particularly proud of this.

"We're ... helping people transition into smarter jobs, safer jobs. Jobs that people can actually work in until they retire," he said.

Together, these aspects should lead to vastly reduced housing costs. Not only is this great for first-home buyers, it's also a potential solution

to housing demand worldwide. Mike calls it a "social housing solution" that will produce high-quality, affordable housing for a growing worldwide population. With a rate of about 20% of the global population currently without adequate housing, there's a clear need.

### Highs and lows

Fastbrick's technological innovations may be groundbreaking, but that doesn't mean it'll all be smooth sailing. Bricklaying is an old industry—as old as the oldest cities we know of. The first brick structures were made in Jericho around 7000 BC. In terms of technique, there's not a lot to change.

As Mike pointed out,

*"There's not been a change in the way we lay a brick or block in 5000 years ... and now we're proposing that there is ... we're going to see things change in a very big way, very fast."*

After 5000 years of doing the same thing, such a big shake-up is sure to be met with some resistance. But any resistance and challenges faced by Fastbrick Robotics are more than offset by the potential rewards.

One of the best things about being the CEO of Fastbrick, according to Mike, is that "everybody wants this to work ... it's an amazing thing to work in an organisation where you have global support to be successful".

The Hadrian X has the potential to change how the housing industry works, and it was invented right here in WA. Keep an eye out for this exciting company to be making big waves and big buildings in the near future.

*In 2017 US machinery giant Caterpillar invested \$2 million in Fastbrick, with an option for a further \$8 million.*

SOURCE: [particle.scitech.org.au/](http://particle.scitech.org.au/)

## Velázquez Comments on Trump SBA Budget, Infrastructure Plan



Nydia Velázquez

### Continued from page 1

partners constitutes a fundamental policy shift at the agency, and doing so could disincentive lender participation, ultimately restricting the flow of capital to small businesses. Moreover, the proposal to reduce fee reductions for small dollar borrowers would disproportionately harm underserved borrowers.

"This budget would also make significant cuts to SBA's Entrepreneurial Development programs, which provide valuable counseling services to aspiring entrepreneurs, as well as more established business owners. A cut of \$15 million to the Small Business Development Centers program simply tells the agency to do more with less, depriving our nation's job creators of badly needed resources.

"Finally, I would note that the President's infrastructure outline fails our small businesses. Whereas a proper, robust infrastructure investment proposal could bring significant benefit to the small companies that dominate construction, engineering, archi-

ecture and related sectors, the President's plan completely misses the mark.

"Unfortunately, the President's proposal woefully underfunds infrastructure priorities and actually cuts \$168 billion of other infrastructure projects. While the proposed federal investments are insufficient, the White House expects cash-strapped states and cities to make up the shortfall. Even worse, the plan would essentially auction off many of our public infrastructure assets to private companies, allowing them to charge tolls to those using our road and other infrastructure. Small businesses rely on our nation's public bridges, highways and roadways to move their products and deliver their services. This privatized infrastructure approach would mean many small companies will be paying big Wall Street companies to utilize and access our nation's transportation arteries.

"Of course, while large Wall Street companies may benefit from this radical new infrastructure approach, there's nothing in the President's proposal that would guarantee small companies receive their fair share of

federal contracts for the new infrastructure upgrades. In fact, in the 53-page document, the phrase 'small business' does not even appear once. Absent an assurance that small firms will receive their fair share of this work, the small business sector should be very skeptical of this plan.

"Democrats understand that entrepreneurship creates opportunity and new jobs. We believe in 'A Better Deal' for our nation, and that includes helping small businesses succeed. We look forward to moving that agenda forward, but, first, that requires rejecting these reckless proposals by the Trump Administration, so that we may start implementing real policies to foster small business growth."

SOURCE: [www.house.gov](http://www.house.gov)



U.S. Small Business Administration

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379481-00

Fictitious Business Name(s):  
**chottomotto**  
Address  
**1366 Turk Street Apt #7C, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Miho Yamagami**  
Address of Registrant # 1  
**1366 Turk Street Apt #7C, San Francisco, CA 94115**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2018**

Signed: **Miho Yamagami**

This statement was filed with the County Clerk of San Francisco County on **1/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**1/16/2018**

**2/1/2018 + 2/8/2018 + 2/15/2018 + 2/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379801-00

Fictitious Business Name(s):  
**Christines Flowers**  
Address  
**250 Montgomery Street, San Francisco, CA 94104**  
Full Name of Registrant #1  
**William Pappas**  
Address of Registrant # 1  
**3124 Diablo View Road, Lafayette, CA 94549**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/31/2018**

Signed: **William Pappas**

This statement was filed with the County Clerk of San Francisco County on **1/31/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**1/31/2018**

**2/8/2018 + 2/15/2018 + 2/22/2018 + 3/1/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379641-00

Fictitious Business Name(s):  
**Fleur Luxe Social Club**  
Address  
**275 Turk Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Sharika Y.L. Etheart**  
Address of Registrant # 1  
**275 Turk Street, San Francisco, CA 94102**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/23/2018**

Signed: **Sharika Y.L. Etheart**

This statement was filed with the County Clerk of San Francisco County on **1/23/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/23/2018**

**1/25/2018 + 2/1/2018 + 2/8/2018 + 2/15/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379592-00

Fictitious Business Name(s):  
**Proactive Physical Therapy**  
Address  
**1489 Webster Street #210, San Francisco, CA 94115**  
Full Name of Registrant #1  
**AK Sharma Physical Therapy Inc. (CA)**  
Address of Registrant # 1  
**444 Francisco Street Apt 201, San Francisco, CA 94133**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Akriti Sharma, President**

This statement was filed with the County Clerk of San Francisco County on **1/19/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**1/19/2018**

**1/25/2018 + 2/1/2018 + 2/8/2018 + 2/15/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379731-00

Fictitious Business Name(s):  
**Pyramid Residences**  
Address  
**640 Clay Street, San Francisco, CA 94108**  
Full Name of Registrant #1  
**640 Clay LLC (CA)**  
Address of Registrant # 1  
**2149 Powell Street, San Francisco, CA 94133**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2017**

Signed: **Tony Brett Kelly**

This statement was filed with the County Clerk of San Francisco County on **1/26/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**1/26/2018**

**2/1/2018 + 2/8/2018 + 2/15/2018 + 2/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379800-00

Fictitious Business Name(s):  
**Sketchbook Studio**  
Address  
**3316 22nd Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Angie Kim**  
Address of Registrant # 1  
**237 Serravista Avenue, Daly City, CA 94015**  
Full Name of Registrant #2  
**Stephanie Benetua**  
Address of Registrant # 2  
**859 Cuesta Drive, Mountain View, CA 94040**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/2017**

Signed: **Angie Kim**

This statement was filed with the County Clerk of San Francisco County on **1/31/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**1/31/2018**

**2/8/18 + 2/15/18 + 2/22/18 + 3/1/18**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379405-00

Fictitious Business Name(s):  
**Wild SF Gardening**  
Address  
**1605 Church Street, San Francisco, CA 94131**  
Full Name of Registrant #1  
**Amber Irene Hasselbring**  
Address of Registrant # 1  
**4150 Apt. A 25th Street, San Francisco, CA 94114**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/2017**

Signed: **Amber Hasselbring**

This statement was filed with the County Clerk of San Francisco County on **1/10/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/10/2018**

**2/1/2018 + 2/8/2018 + 2/15/2018 + 2/22/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0378995-00

Fictitious Business Name(s):  
**Khan Toke Thai House**  
Address  
**5937 Geary Blvd, San Francisco, CA 94121**  
Full Name of Registrant #1  
**Phairatwetchaphan, LLC (CA)**  
Address of Registrant # 1  
**5937 Geary Blvd, San Francisco, CA 94121**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/14/2017**

Signed: **Nuttarat Pornkanjanavong**

This statement was filed with the County Clerk of San Francisco County on **12/1/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**12/14/17**

**12/21/17 + 12/28/17 + 1/4/18 + 1/11/18**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379473-00

Fictitious Business Name(s):  
**Insta Marketing Strategy**  
Address  
**931 Steiner Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Brian Sherman Haight**  
Address of Registrant # 1  
**931 Steiner Street, San Francisco, CA 94117**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/16/2018**

Signed: **Brian S. Haight**

This statement was filed with the County Clerk of San Francisco County on **1/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**1/16/2018**

**2/15/2018 + 2/22/2018 + 3/1/2018 + 3/8/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0379975-00

Fictitious Business Name(s):  
**Z Zoul Cafe**  
Address  
**295 Eddy Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Aref Elgaali**  
Address of Registrant # 1  
**2925 Monument Blvd Apt #96, Concord, CA 94520**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2018**

Signed: **Aref Elgaali**

This statement was filed with the County Clerk of San Francisco County on **2/8/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**2/8/2018**

**2/15/2018 + 2/22/2018 + 3/1/2018 + 3/8/2018**

## Diversity still makes companies more profitable, says McKinsey

### Continued from page 2

form on profitability and 27 per cent more likely to have superior value creation.

And it's not just gender. Companies in the top quartile for ethnic/cultural diversity on executive teams were 33 per cent more likely to have industry-leading profitability.

There's also a penalty for blokes who only hire other blokes that look and sound like them. Companies in the bottom quartile for both gender and ethnic/cultural diversity were 29 per cent less likely to achieve above-average profitability than all other companies in McKinsey's data set.

"In short, not only were they not leading, they were lagging," the report states. Australia leads on gender diversity.

Somewhat surprisingly Australia outperformed the US and UK in terms of the percentage of women in leadership roles.

According to McKinsey's analysis, women hold 21 per cent of executive roles at Australian companies. That compares to 19 per cent in the US and 15 per cent in the UK.

The same holds true for board positions with Australian companies at 30 per cent, US companies at 26 per cent, and UK companies at 22 per cent, according to McKinsey's analysis.

"The disparity among these countries is interesting, given that women's participation in the workforce is similar in all three and given that they dominate among top performers, representing 47 per cent of the data set but more than 70 per cent of the top-quartile companies," the report states.

SOURCE: [which-50.com](http://www.mckinsey.com)

# Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS

**Contract No. 100008750**  
**WILLIE "WOO WOO" WONG**  
**PLAYGROUND**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on March 7, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublicworks.org/biddocs](http://www.sfpublicworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublicworks.org](http://www.sfpublicworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract consists of site and building demolition; hazmat abatement; grading and drainage; retaining walls including installing structural piles; paving work; planting and irrigation; children's playground surfacing and equipment; renovation of the existing clubhouse; addition to the clubhouse and related utility connections; athletic court surfacing and equipment installation; new security and court fencing; retaining walls and micropile installation; site furnishings at the Willie "Woo Woo" Wong Playground property located at 850 Sacramento Street, San Francisco, California, all as shown on the drawings and as specified in these Specifications. The time allowed for completion is 420 consecutive calendar days. The Engineer's estimate is approximately \$8,000,000. For more information, contact the Project Manager, **Cara Ruppert** at 415-581-2547.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **14%**. Call Finbarr Jewell at 415-274-0511 for details. In accordance with Administrative

Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **February 14, 2018 at 2:30 p.m.** at 30 Van Ness Ave, Suite 3000, Golden Gate Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

2/15/18

**CNS-3099086#**

**SMALL BUSINESS EXCHANGE**

## OAKLAND UNIFIED SCHOOL DISTRICT

### REQUEST FOR QUALIFICATIONS AND PROPOSALS LEASE-LEASEBACK CONSTRUCTION SERVICES RFQ/P #007-17

Oakland Unified School District ("District") is seeking proposals from qualified persons, firms, partnerships, corporations, associations, or professional organizations to provide constructability review, value engineering, master scheduling, site logistic planning, cost estimating, budgeting and construction services for the development and construction for the Claremont Middle School Kitchen Repair and Synthetic Turf Field ("Project") in accordance with the lease-leaseback structure set forth in Education Code section 17406 et seq.

The Request for Qualifications and Proposals ("RFQ/P"), which includes instructions for its completion, is available at the District website ([www.ousd.org](http://www.ousd.org)) for your consideration. According to the specifications contained in this RFQ/P, Respondents to this RFQ/P shall submit a completed Statement of Qualifications ("SOQ") along with the Proposal (collectively "RFQ/P Packet").

Respondents must mail or deliver five (5) bound copies, one (1) unbound copy, and one (1) electronic copy on CD or USB flash drive of the RFQ/P Packet conforming to the requirements of this RFQ/P to:

**OAKLAND UNIFIED SCHOOL DISTRICT**  
**Cesar Monterrosa, Director Facilities**  
**Planning & Management**  
**955 High Street, Oakland, CA 94601**  
**Re: RFQ/P #007-17**

**ALL RESPONSES ARE DUE BY 1:00 PM, ON WEDNESDAY, MARCH 14, 2018.** Oral, telegraphic, facsimile, telephone or email RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

A non-mandatory informational meeting will be conducted on **Thursday, February 22, 2018, at 10:30 AM.** The meeting will be held at the District's Facilities Office, located at 955 High Street, Oakland CA 94601.

Questions regarding this RFQ/P may be directed to Tadashi Nakadegawa, Director of Facilities, at [tadashi.nakadegawa@ousd.org](mailto:tadashi.nakadegawa@ousd.org) with a copy ("cc:") to Cesar Monterrosa, Director of Facilities, at [cesar.monterrosa@ousd.org](mailto:cesar.monterrosa@ousd.org), and Elena Comrie, Project Manager, at [ecomrie@ccorpusa.com](mailto:ecomrie@ccorpusa.com). All questions must be submitted on or before **1:00 P.M. ON Tuesday, February 27, 2018.** See below, **Link to upload full RFP Document.**

<https://www.ousd.org/cms/lib/CA01001176/Centricity/Domain/95/Claremont%20RFP%20for%20distribution%20-%20202-9.pdf>

In this RFQ/P, the term Respondent identifies the firm or partnership submitting as the entity to enter into the terms of the Agreements included in **EXHIBIT B**. All Respondents must have already been prequalified by the District in accordance with the Public Contract Code section 20111.6. The Respondent is not required to identify electrical, mechanical and plumbing subcontractors but if such subcontractors are identified, they are also subject to the prequalification requirements as required by Public Contract Code section 20111.6.

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### REQUEST FOR PROPOSALS FOR THE AIRPORT AUTOMATED RETAIL CONCESSION LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Airport Automated Retail Concession Lease. The Request for Proposals includes a total of fourteen (14) automated retail locations throughout the airport.

The proposed minimum financial offer is \$175,000.00 with a term of five (5) years. Rent for the Airport Automated Retail Lease shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent structured as follows: 12% of Gross Revenues achieved up to and including \$500,000.00; plus 14% of Gross Revenues achieved over \$500,000.00. Small, local and disadvantaged businesses are encouraged to participate.

The Informational Conference will be held on Wednesday, February 21, 2018 at 1:30 p.m. at the Aviation Conference Room at the SFO Business Center at San Francisco International Airport, located at 575 North McDonnell Road, San Francisco, CA 94128.

Please see <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call Scott Blood, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.



### REQUEST FOR PROPOSALS FOR THE AIRPORT CONCIERGE SERVICE LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission has commenced the Request for Proposals (RFP) process for the Airport Concierge Service Lease. This Lease is for the operation of VIP and concierge-style services at San Francisco International Airport. The Minimum Annual Guarantee (MAG) for this Lease is \$10,000.00.

The term is three years with one two-year option to extend exercisable at the Airport Commission's discretion. Annual Rent shall be the higher of the Minimum Annual Guarantee or 8% of Gross Revenues.

An Informational Conference will be held on Wednesday, February 14, 2018, at 10:30 a.m. PST at the SFO Business Center, 575 N. McDonnell Road, Third Floor, Suite 3-313, Aviation Management's Conference Room, at San Francisco International Airport. Small, local and disadvantaged businesses are encouraged to participate.

Please see website <http://www.flysfo.com/business-at-sfo/current-opportunities> for additional information or call John M. Reeb, Sr. Principal Property Manager, Revenue Development and Management, (650) 821-4512.

**CNS-3095446#**

## JPMorgan Chase

Continued from page 8

Financial Institution, Excelsior Growth Fund has a mission to provide capital to underserved small businesses, and thanks to this initiative there is now increased support available for entrepreneurs of color in the South Bronx."

JPMorgan Chase is the largest bank in the South Bronx, with thousands of employees living there and hundreds working in the borough. Over the past few years, the firm has invested more than \$17 million in small business growth, skills training for young people and the development of affordable housing.

Anyone with questions about how to invest in the funds is encouraged to contact Excelsior Growth Fund (South Bronx) at 646-465-8186 or Working Solutions (San Francisco) at (415) 655-5442.

Companies interested in applying for the funds in South Bronx should visit [www.ExcelsiorGrowthFund.org](http://www.ExcelsiorGrowthFund.org) and those in San Francisco should visit [www.entrepreneursofcolorfundsf.org](http://www.entrepreneursofcolorfundsf.org).

SOURCE: [www.businesswire.com](http://www.businesswire.com)



# SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 33 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

**LINK TO OUTREACH ORDER FORM:**

[http://e8.octadyne.net/clientFiles/8023/SBE\\_Diversity-Outreach-Form.pdf](http://e8.octadyne.net/clientFiles/8023/SBE_Diversity-Outreach-Form.pdf)

**For more information contact:**

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107  
Phone: 415-778-6250 • Toll Free: 800-800-8534  
Fax: 415-778-6255 • Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)